

ESTIMATE

Your business name

Street address

City, State ZIP

Email / phone

License # / Tax ID

Estimate #

Date

Valid until

PREPARED FOR

JOB

Job

AC and furnace replacement

Site

SCOPE OF WORK

Remove existing AC condenser, coil and furnace. Install new 3 ton condenser and matching coil, 80k BTU furnace, new line set, pad, disconnect and thermostat. Pressure test, evacuate, charge, start up and test. Haul away old equipment.

Description	Qty	Unit	Rate	Amount
3 ton 16 SEER2 condenser and coil		ea		
80% gas furnace, 80k BTU		ea		
Installation labor (2 techs)		hrs		
Line set, pad, disconnect, whip		lot		
Thermostat, programmable		ea		
Permit and startup		ea		

NOTES

Subtotal

Discount

Tax

Estimate total

Deposit due on acceptance

Optional items (not included in the total)	Qty	Unit	Rate	Amount
Smart Wi-Fi thermostat upgrade		ea		

EXCLUSIONS

Ductwork modifications beyond the plenum connection, electrical panel upgrades, asbestos abatement.

TERMS

This estimate is based on the scope described above and is valid until the date shown. Work outside this scope will be quoted as a written change order before it starts. Payment: deposit on acceptance, balance due on completion. Equipment warranty per manufacturer once registered; labor warranty 1 year.

ACCEPTANCE

By signing below, the customer accepts this estimate, its scope and terms, and authorizes the work.

Customer signature

Date

Printed name